ACTION SALES/ MARKETING GROUP OF GA INC.
P.O. Box 906
Roswell, GA 30077
(678) 461-2045, Fax: (678) 461-2047, actionsalesga@bellsouth.net
Business Contact: Carl E. Holzmann, Pres.
Salespeople: 2
Representing: Color Putty, Tri-Guards, Simple Green, Sonin
 Territories: AL, GA, TN
Seeking Lines: paint sundries

BOWEN & ASSOCIATES INC.
4343 Shallowford Rd.
Bldg G, Ste. #1
Marietta, GA 30062
(770) 992-9757, Fax: (770) 216-1695,
jtbowen@bellsouth.net
Business Contact: John T. Bowen, Mike Bowen, Sales Mgr.
Salespeople: 6
Representing: Mercer Tools & Abrasives, Sampson wood, floor finishes and lacquers, South Floor Heart Pine Floors, Brastile, Sampson fence and barn paint, Sampson industrial paints, Final Touch wood filler
Territories: GA, northern FL, AL, TN, NC, SC, VA, MD, KY, MS, PA, NJ
Seeking Lines: flooring products, tile products, stone

BEIFUSS & STRADLEY INC.
27121 Center Ridge Rd.
Rear Office Bldg.
Westlake, OH 44145-0281
(440) 892-5990, Fax: (440) 892-9383
Business Contact: Don Braun
Salespeople: 5
Territories: OH, MI, IN, KY, WV, western PA
Seeking Lines: paint sundries

BOWEN & ASSOCIATES INC.
4343 Shallowford Rd.
Bldg G, Ste. #1
Marietta, GA 30062
(770) 992-9757, Fax: (770) 216-1695,
jtbowen@bellsouth.net
Business Contact: John T. Bowen, Mike Bowen, Sales Mgr.
Salespeople: 6
Representing: Mercer Tools & Abrasives, Sampson wood, floor finishes and lacquers, South Floor Heart Pine Floors, Brastile, Sampson fence and barn paint, Sampson industrial paints, Final Touch wood filler
Territories: GA, northern FL, AL, TN, NC, SC, VA, MD, KY, MS, PA, NJ
Seeking Lines: flooring products, tile products, stone

BRONESKE SALES INC.
810 N. Lilac Dr., Ste. 112
Golden Valley, MN 55422
(763) 521-3715, Fax: (763) 521-7981
broneskesales@aol.com
Business Contact: Ed Broneske
Salespeople: 6
Territories: MN, IA, ND, SD
Seeking Lines: coatings, sundries, apparel, hardware, dec. painting products

C-M SALES & MARKETING
901 N. McDonald St., Ste. 1003
McKinney, TX 75069
(972) 679-0771, (214) 616-9626
jcam44@att.net, claymckinnie@sbcglobal.net
Business Contact: Jim Campbell, Clay McKinnie
Salespeople: 4
Representing: Paint sundries, hardware, building material
Territories: TX, OK, LA, AR
Seeking Lines: paint sundries, building material

CREATE SALES INC.
6066 Shingle Creek Pkwy. #1175
Brooklyn Center, MN 55430
(763) 205-1518, Fax: (763) 205-2157, kellynorthland@aol.com
Business Contact: Kelly O’Brien
Salespeople: 3
Representing: Leaktite Corp., Zipwall
Territories: MN, WI, IA, ND, SD
Seeking Lines: coatings, sundries, apparel, hardware, dec. painting products

D’ALTON, BANDURA & ASSOCIATES INC.
P.O. Box 90019
Indianapolis, IN 46290
(317) 253-6666, Fax: (317) 253-2225
dairep@comcast.net

**Business Contact:** Dick D’Alton or Jerry Bandura

**Salespeople:** 7

**Representing:** Allway Tools, Deft Finishes, Dickies, Dustless, Louisville Ladder, Norton Abrasives, Mi-T-M, Krudkutter, Inc., Shurtape, Trimaco, dropcloths, Gardner-Gibson, ProVision

**Territories:** S. IL, IN, OH, KY, western PA, W.VA, MI

**DAUGHTERY & ASSOCIATES**

714 6th St.

Newark, DE 19711

(267) 246-0347, Fax: (302) 292-0465

mfgrep123@gmail.com

**Business Contact:** Chuck Daugherty, Pres.

**Salespeople:** 1

**Representing:** Worktools Int’l., Titan Spray Equipment, Seal-Krete, Trimaco, Hyde, Full Circle, Norton, Old Masters Stains, Bercom, Crescent Bronze, M.T.M Pressure Washer, Ramuc

**Territories:** PA, NJ, NY, DE, MD, VA

**Seeking Lines:** paint, sundries, decor products

**THE DILLON GROUP INC.**

1200 Mendelssohn Ave. N., Ste. 104

Minneapolis, MN 55427

(763) 746-7830, Fax: (763) 746-7535

**Business Contact:** Bob Dillon

**Salespeople:** 20

**Representing:** Sample-Ease

**Territories:** United States, Canada

**Seeking Lines:** paint, sundries and decor products

**DIRECT SALES & MARKETING LLC**

314 E. Court Ave.

Jeffersonville, TN 47130

(812) 285-0063, Fax: (812) 285-0064

dsm627@msn.com

**Business Contact:** Dwain Paynter

**Salespeople:** 6

**Representing:** Green Bull Ladder, Glit, Linzer Brush

**Territories:** IN, KY, WV, OH

**Seeking Lines:** paint, sundries, contractor, industrial

**DOERRBECKER SALES & ASSOC.**

686 Gail Ct.

Elmont, NY 11003

(516) 872-2449, Fax: (516) 561-8122, phildoerrbecker@aol.com

**Business Contact:** Philip Doerrbecker, Pres.

**Salespeople:** 3

**Representing:** Fibatape, Red Devil, D.P., Wagner, Saint-Gobain Adfors, Wallboard Tool, Magic Sliders, Mr. LongArm, N.Y. Wire, Saver Systems, Webb Abrasives

**Territories:** NY, NJ, CT (all metro)

**Seeking Lines:** paint sundries, hardware, hobbies, crafts

**THE DRIGGERS AGENCY LLC**

15 Oakman Court East

Columbia, SC 29029

(803) 787-0304, Fax: (803) 790-8837

**Website:** www.driggersagency.com

**Business Contact:** Dick Driggers

**Salespeople:** 4

**Representing:** Airlesco by Graco, Buffalo Rags, Binks, Gulf Synthetics, Finish Line, Ramuc Pool Paint, Precision Valve, Shurtape, Mi-T-M Pressure Washers, Litex, Multispec, OLFA, Sperian, Simple Green, Adhesive Technologies

**Territories:** NC, SC, VA

**FATOW ASSOC. INC.**

3242 Hayes Rd.

Eagleville, PA 19043

(610) 584-1190, Fax: (610) 584-1180

**Business Contact:** Jerry Fatow

**Salespeople:** 2

**Representing:** FoamPro Mfg. Co., UDI Corp. Hartline, Ebco, Akers Industries Inc., Flitz, Ivy Classic, Gorilla Glue

**Territories:** Eastern PA, NJ, DE, MD

**Seeking Lines:** paint sundries and dollar store items, hardware, lawn and garden, lumber yards, wholesale and retail

**FEAREY SALES CO.**

15 Kenwood Ave.

Baltimore, MD 21228

(410) 719-7994, Fax: (410) 719-7994

**Business Contact:** Malcolm Fereyre

**Salespeople:** 3

**Representing:** Corona Brushes, Finish Line, Chicago Dropcloth, Embee, Back To Nature, DALES, Supreme Chemicals, SCL Sterling

**Territories:** MD, DC, VA, southern NJ, PA metro area

**FEATHERSTONE-SIMMONS MARKETING INC.**

11813 Vail Drive

Oklahoma City, OK 73162

(405) 728-8408, Fax: (405) 728-7934, jbaileyo@aol.com

**Business Contact:** John D. Bailey

**Salespeople:** 4

**Representing:** paint sundry products and equipment

**Territories:** AR, OK, TX, LA

**Seeking Lines:** consumable paint sundry products and equipment

**FLORIDA MARKETING**

8811 Pratt Dr.

New Port Richey, FL 34654

(727) 207-2769, Fax: (866) 229-0796

kmcauliffe1@gmail.com

**Business Contact:** Kevin McAuliffe

**Salespeople:** 4

**Representing:** Available upon request

**Territories:** FL

**Seeking Lines:** paint sundries

**FREEMAN ASSOCIATES LLC**

414 Glencoe Lane

Cleveland, OH 44143

(216) 765-0800, Fax: (216) 765-0144, efreeassoc@aol.com

**Business Contact:** Ed Freeman

**Salespeople:** 1

**Representing:** paint sundry and hardware lines

**Territories:** National accounts

**Seeking Lines:** paint sundry and hardware lines

**GERSTEIN HOFFMAN SALES CO.**

14027 Sunnybrook Rd.

Phoenix, MD 21131-1339

(412) 952-7697, Fax: (800) 888-0752

**Business Contact:** Murry Rutkin

2nd Location: 170 E. Hartsdale Ave., Ste. 4D

Hartsdale, NY 10530

(914) 260-7069, Fax: (800) 888-0752

**Business Contact:** Michael Mitchell

**Salespeople:** 10


**Territories:** Metro AL, CT, DC, DE, FL, GA, MA, ME, MD, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, WV

**HARVEY GERSTMAN ASSOC.**

439 Oak St.

Garden City, NY 11530

(516) 594-4400, Fax: (516) 594-7085

gerstmanassociates.com, sales@gerstmanassociates.com

**Business Contact:** Daniel Gerstman

**Salespeople:** 11

**Representing:** paint, paint sundries, wallpaper, window coverings and decor

**Territories:** NY, NJ, CT, ME, RI, MD, VT, NH, MA, PA, DE, DC, VA, WV
NC, SC, TN, AL, GA, FL

**Seeking Lines:** categories for paint and decor

**GRAMKE-LEMMENS & ASSOC.**
78 Aurora St.
Hudson, OH 44236
(216) 536-7778, Fax: (330) 650-4731
lemmenslms@aol.com

**Business Contact:** David A. Lemmens

**Salespeople:** 8

**Representing:** Associated Products, Deft Inc., Scentco, Wagner Spray Tech (Pro Force), Purdy, Color Putty Co., Goodell, Ramco Paste Machines, Zynolyte (Aervoe), Newborn Bros., Howard Products, Wallboard Tool Co., Modern Masters, ITWTACC, Duckback Products, Superdeck Stains

**Territories:** OH, MI, IN, KY, western PA

**Seeking Lines:** tool lines, tape, accessories in hardware and paint

**GRAMKE SALES & MKTG. INC.**
947 E. Johnstown Rd. #292
Gahanna, OH 43230
(614) 476-9696, Fax: (614) 476-5556
gsmsales@aol.com

**Business Contact:** Mike Gramke, Pres.

**Salespeople:** 4

**Representing:** Modern Masters, Howard Products, WHIZZ Tools, Miracle/Tack Adhesives, Daich Coatings, Duckback Products, Superdeck Stains

**Territories:** OH, IN, MI, KY, western PA, WV

**Seeking Lines:** building materials, paint sundries and related/allied products

**GREEN MARKETING LLC**
900 Brandywine Circle
Old Hickory, TN 37138
(615) 847-3889, Fax: (615) 847-4948
greenmk1@bellsouth.net

**Business Contact:** Chuck Green

**Salespeople:** 2

**Representing:** ASM, Corona, Dummond Chemicals, GE/Momentive, XIM, Anvil Ctg., Structures Wood Care, Intex, Kemiko, GACO, Warner

**Territories:** TN, KY

**Seeking Lines:** paint sundries, hardware lines, building material lines

**THE HEIMGROUPER GROUP**
9844 Chambry Dr.
Indianapolis, IN 46280
(317) 843-1173 FAX: 317-843-0473

**Business Contact:** Ken Sullivan

**Salespeople:** 5

**Representing:** David Francis Furniture, Delos Rugs, Distinctive Carpets, Menagerie, Unique Fabrics & Trax Hardware, Stout, Wesco Fabrics, Farrow & Ball Wlcvgs., Washington Wlcvgs., Pindler & Pindle Fabrics, also representing quality manufacturers of fine drapery fabric, upholstery fabric, C.O.M. furniture, drapery hardware and drapery trimmings

**Territories:** IL, IN, OH, KY, west PA, west VA

**THE HUNTER GROUP INC.**
5130 W. 101st Circle
Westminster, CO 80031
(303) 887-4925, Fax: (303) 427-1109
TheHunterGroupInc@comcast.net

**Business Contact:** J.P. Hunter

**Salespeople:** 2

**Representing:** Titan, Trimaco, Zipwall, Werner, Crescent Bronze, Leaktite Products and other sundry lines

**Territories:** CO, UT, AZ, NM, WY

**JANA INC.**
9009 Pater Ct.
Spring Grove, IL 60081
(815) 861-1120, Fax: (815) 675-0794

**Business Contact:** Tom Neuman

**Salespeople:** 2

**Representing:** Defy, Dickies, GAM, Gaco, Intertape (IPG), Old Masters, Red Devil Caulk, Seymour of Sycamore, XIM, Webb Abrasives

**Territories:** IL, WI, IA

**KC SALES GROUP**
828 Crystal Palace Ct.
Owings Mills, MD 21117
(610) 999-7210; (410) 902-0211

**Business Contact:** H. Keyser or M. Campbell

**Salespeople:** 4

**Representing:** Cordova Gloves, Hero Industries, Great Lakes, ITW/Binks, Miller LLC, Multispec, National Paint, Red Devil, Litex, Seymour of Sycamore, Polytuf, Walla Walla

**Territories:** PA, NJ, DE, MD, VA

**Seeking Lines:** paint, hardware, building supplies

**LEITZ ASSOCIATES**
605 N. College Rd.
Mason, MI 48854
(517) 449-0109, Fax: (517) 969-4055
800-886-2210, leitzsales@aol.com

**Business Contact:** Thomas K. Leitz, V.P.

**Salespeople:** 3

**Representing:** Seymour of Sycamore, Alfa Tools, Wood Stock

**Territories:** MI, OH, IN

**Seeking Lines:** paint products and supplies

**ED LEWIS SALES CO. (ELSCO)**
144 Chenoweth Lane
Louisville, KY 40207
(502) 896-0342, Fax: (502) 896-0697
(800)84-ELSCO, edlewis@elsco.com

**Salespeople:** 8

**Business Contact:** W. Edwin Lewis, CEO

**Representing:** IPG Tapes, Leaktite, Shur-Line, Trimaco

**Territories:** IL, WI, MN, IN, OH, PA, KY

**LOGUE & ASSOCIATES**
709 Bedford Rd.
Bel Air, MD 21014
(410) 879-3274, Fax: (410) 838-7903
campbellscott@aol.com

**Business Contact:** Scott Campbell

**Salespeople:** 7


**Territories:** eastern PA, southern NJ, MD, DE, DC, VA, NC, SC, GA, AL, KY, IN, OH, IL, FL

**Seeking Lines:** ladders, adhesives and tapes

**M & K SALES**
1309 Keniston Ave.
Los Angeles, CA 90019
(323) 934-3930, Fax: (323) 938-2122

**Business Contact:** Mary J. Weidman

**Salespeople:** 4

**Representing:** Goodell Inc., Ace Drop Cloth, Royal Paint Roller, Charles Paint, Mosntebcker’s Lift Off, Magic 4 Inc., ProForm Technologies

**Territories:** AZ, CA, NV

**Seeking Lines:** paint sundries

**MPI MARKETING GROUP LLC**
24410 S.E. 246th St.
Maple Valley, WA 98038
(425) 413-7200, (800) 326-1227
Fax: (425) 663-8200, galem@mpimarke

**Business Contact:** Gale S. Marten

**Salespeople:** 7

**Representing:** Homax, Warner Mfg., Norton, Intertape, Mayfair

**Territories:** WA, OR, AK, ID, MT, UT, HI, CO, NM, WY

**Seeking Lines:** paint-related, hardware, plumbing, electrical, garden
MIDWEST PRO MARKETING
19027 Jodi Rd., Unit A
Mokena, IL 60448
(708) 479-9696, Fax: (708) 479-9517
Business Contact: Larry Stoeven, Pres.
Salespeople: 11
Representing: Albion Eng., Henkel (Polyseamseal, Pro-Series, PL), Dupont Stonetech, Gaco Retail
Territories: IN, IL, WI, IA, MO, KS, NE, MN, ND, SD, MI
Seeking Lines: paint sundry items

SAM MURRAY & ASSOC. (SM&A)
P.O. Box 1889
Matthews, NC 28106
(704) 821-7919, Fax: (704) 821-2980,
murraysam@msn.com
Business Contact: Sam Murray
Salespeople: 2
Representing: Leaktite, Corona Brushes, Wallboard Tools, Tower Sealants
Territories: NC, SC, VA
Seeking Lines: paint sundries

THE PAINT CHANNEL CORP.
405 Industrial Dr. Unit #17
Milton, ON L9T 5B1
(416) 676-9999, Fax: (416) 628-1537
dpitman@thepaintchannel.com
Business Contact: Dave Pittman
Salespeople: 3
Representing: 3M, Dumond Chemical, XIM, Old Masters, Siamons Int’l, Convenience Products, ASM/ Airlessco
Territories: Canada
Seeking Lines: tools, applicators, other non-competing paint related products

PHIL SMITH AGENCY INC.
P.O. Box 700
Eastaboga, AL 36260
(256) 310-9243
PSAgency@msn.com
Business Contact: Phil Smith
Salespeople: 3
Representing: Anvil roof coatings, Sheffield Bronze Metallic Paints, XIM Bonding Primers, bar top & tabletop coatings, floor coatings, texture/knockdown coatings, paint sundries
Territories: AL, GA
Seeking Lines: paint sundries, specialty coatings

PETERS & THOMAS SALES CORP.
5 Crooked Bow Path
Mattapoisett, MA 02739
(508) 758-4567, Fax: (508) 758-3611
Business Contact: Al Peters
AP32577@comcast.net
Salespeople: 5
Territories: MA, CT, ME, NH, RI, VT
Seeking Lines: consumable sundry items, specialty coatings, specialty items

PEVE & COMPANY INC.
P.O. Box 6615
Lees Summit, MO 64064(Kansas City)
(816) 795-7383, Fax: (816) 795-7391
www.peve.biz
Business Contact: Brian Peve
Salespeople: 2
Representing: Airlessco/ASM by Graco, Dickies, Old Masters, Purdy, Bestt Liebco, Krylon, White Lightning Caulks, Savogran, Shurtape/FrogTape, Warner Tool, ZipWall
Seeking Lines: paint sundries & hardware

WILLIAM A. PHARRIS CO.
P.O. Box 161
Wauconda, IL 60084
(847) 526-7044, Fax: (847) 526-7244, WAPCO2000@aol.com
Business Contact: Tom Pharris
Salespeople: 2
Representing: Advance Equipment, ArrowWorthy, Blue Dolphin Tapes, CRP, HERO, Linzer, Ramuc, Sponges Direct, Yachtsman Corp.
Territories: IL, WI, IN

PRO MARKETING INC.
18395 Gulf Blvd., Ste. 202-3
Indian Shores, FL 34635
(813) 595-8009, Fax: (813) 595-2318
Business Contact: J. Harvey Hall Sr.
Salespeople: 10
Territories: AL, FL, GA, LA, MS, NC, SC, TN, TX, VA

R & R MARKETING INC.
10134 Craig Dr.
Overland Park, KS 66212
(913) 381-8600, Fax: (913) 381-4102
rrmkting@aol.com
Salespeople: 5
Representing: Dutch Boy, White Lightning—caulk, Rubberset—applicators
Territories: KS, MO, IA, NE
Seeking Lines: paint and deco sundries

MICHAEL W. REILLY
3941 Park Dr., Ste. 20350
El Dorado Hills, CA 95762-4549
(916) 933-1492, Fax: (916) 933-1918,
mreilly321@comcast.com
Business Contact: Mike Reilly
Representing: Borders Unlimited
Territories: United States and Canada
Seeking Lines: decorative products

REPMARK SALES INC.
55 E. Long Lake Rd./PMB #102
Troy, MI 48085
(800) 858-7768, Fax: (866) 673-4516,
www.repmark.biz,
mike.t@repmark.biz
Business Contact: Mike Toger
Salespeople: 5
Representing: Deft, SAS Safety, Preval, Sunnyside Chemicals, Werner Ladder
Territories: MI, IN, KY, OH, W. PA
Seeking Lines: paint sundries and building materials

RESULTS SALES & SERVICE LLC
3171 San Jose St.
Clearwater, FL 33759-3524
(727) 423-7876
www.results-sales.com
info@results-sales.com
Business Contact: Dale Hahn, Pres.
Salespeople: 4
Representing: Paint sundry items
Territories: FL, south GA
Seeking Lines: tools, spray products, sundry & coatings products

RONPARCO
900 Marlene Dr.
Eulers, TX 76040
(817) 354-8217, Fax: (817) 354-6720,
rparco@aol.com
Business Contact: Flavio Ronzani
Salespeople: 3
Representing: Vitranull—glass fibre wallcoverings, Murustone—digital stone products
Territories: TX, OK, NM, AR, LA
Seeking Lines: must fit existing line of products for interiors
Warehouses: Vitranull

160 July 2013 PDR
SAWTELL & ASSOCIATES
11440 Eastside Dr.
Plymouth, MI 48170
(734) 604-5301, Fax: (734) 454-1330
SawtellB@sbcglobal.net
Business Contact: Bill Sawtell
Salespeople: 2
Representing: Apollo HVLP, Mad Dog Products, Paint Sundry Brands (Purdy/Bestt-Liebco/Symphony), Saver Systems (Defy), Airlessco/ASM, Tower Sealants
Territories: MI, N. IN, Toledo, OH, Northern IL

SBC ADVERTISING
333 W. Nationwide Ave.
Columbus, OH 43215
(614) 891-7070, Fax: (614) 891-3664
Business Contact: Mandy Egelston

SMITH BARNEY
388 Greenwich St., 28th Floor
New York, NY 10013
(212) 816-1620
Business Contact: David Dwyer

STROME SALES LIMITED
#5-1679 Burrows Ave.
Winnipeg, MB R2X 3B5 Canada
(204) 586-0919, Fax: (204) 582-0252, sales@stromesales.com
Business Contact: Tim Hatch
Salespeople: 6
Territories: British Columbia, Alberta, Saskatchewan, Manitoba, N.W. Ontario
Seeking Lines: paint sundry/related categories

SUNDANCE MARKETING
11771 Briarglen Dr.
Sandy, UT 84092
(801) 572-0326, Fax: (801) 572-0357, ercurtis@xmission.com
Business Contact: E. Roger Curtis, Partner
Salespeople: 3
Representing: Fitts Stair Parts, Meon Bathroom Hardware, Trustile Doors, Shower Doors & Caulk, Moldings, White River, Young, Coral, Silco, Crown Cabinets
Territories: CO, ID, MT, NV, UT, WY
Seeking Lines: high-end door systems, shower/bath-line stair systems, front door sill, cabinets

JIM TEBEAU
3222 Cracker Cart Lane
Jacksonville, FL 32223
(904) 608-0207
Business Contact: Jim Tebeau
Salespeople: 1
Territories: FL
Seeking Lines: specialty coatings, paint sundries

UNITED MARKETING GROUP
327 Dahlonega St. #101-A
Cumming, GA 30040
(770) 887-1044, Fax: (770) 887-1024,
Business Contact: F.L. Davis
Salespeople: 10
Representing: Paint, hardware and building materials since 1957
Territories: AL, GA, FL, TN, NC, SC
Seeking Lines: yes

WISCONSIN/ILLINOIS SALES GROUP
P.O. Box 1030, 118 S. Lake Ave.
Twin Lakes, WI 53181
(262) 877-2126, Fax: (262) 877-2039, wisill@charter.net
Business Contact: Cliff Cantwell
Salespeople: 7
Representing: Color Putty, Fibre Glass-Evercoat, Geocel, Goodell, Homax, Ace Drop Cloth, Nation Ruskin, Mercantile Buyer’s, Tile Care, Henkel Consumer Adhesives